

# County Supervisors

Infrastructure/

Economic Development

(L.O.S.T.)

Fund 0031

Local Option Sales Tax (Infrastructure/Economic Funds) Fund 0031

FY 26

Income & Expense Report for FY 25

Fund Cash Balance on Hand July 1, 2025	\$ 345,544.54
Actual Revenue for FY 2026	
L.O.S.T From State (625,000 est 52,083 per month)	\$ 444,308.07

Obligated Funds:

FY 26

**Transfers:**

Debt Service - Tax Reduction

	<u>Approved</u>	<u>Paid</u>
	\$ 300,000.00	\$ 150,000.00

**Board Approved Projects:**

Expo Center (8 of 10 Payments)

Western Iowa Tourism

County Fair

Joint City/County SIMPCO Memberships

SIMPCO Improvement Regional Housing

Loess Hills Alliance

Iowa's West Coast

Professional Services - I 29 Grant App. (per Mark N total project 89,000 approved 2-13-24)

Moville Community Development Association

Conservation - Union Bridge Trail

Conservation - Little Sioux Park Boat Ramp

Conservation - Little Sioux Park Park Road

	\$ 150,000.00	\$ 150,000.00
	\$ 500.00	\$ 500.00
	\$ 35,000.00	\$ 35,000.00
	\$ 8,053.90	\$ 6,601.35
	\$ 23,322.00	\$ 23,322.00
	\$ 2,000.00	\$ 2,000.00
	\$ 5,000.00	\$ 5,000.00
	\$ 19,296.54	\$ 13,174.68
	\$ 150,000.00	\$ 150,000.00
	\$ 55,000.00	\$ -
	\$ 65,000.00	\$ -
	\$ 62,532.00	\$ 52,920.87

\$ 588,518.90

Current Fund Balance FY 2026

\$ 201,333.71

\$ -

**Local Option Sales Tax (Infrastructure/Economic Funds) Fund 0031**

FY 27

**Projected Income & Expense Report for FY 27**

Estimated Fund Cash Balance on July 1, 2026	\$ 185,626.85
Estimated Revenue for FY 2026	
L.O.S.T From State (625,000 est 60,000 per month)	\$ 720,000.00
Total Revenue	\$ 905,626.85

**Obligated Funds:**

<u>FY 27</u>	<u>Date Approved</u>	<u>\$ Approved</u>
Transfers:		
Debt Service		\$ -
Board Approved Projects:		
Expo Center (9 of 10 Payments)		\$ 150,000.00
The Siouxland Initiative		\$ 25,000.00
Western Iowa Tourism		\$ -
County Fair		\$ 40,000.00
Joint City/County SIMPCO Memberships		\$ 8,227.22
SIMPCO Improvement Regional Housing		\$ 23,574.00
Loess Hills Alliance		\$ 2,000.00
Iowa's West Coast		\$ 5,000.00
Conservation - Union Bridge Trail		\$ -
Conservation - Little Sioux Park Boat Ramp		\$ -
		\$ 253,801.22

Funds Unallocated for FY 2026 \$ 651,825.63



Account Number	Description	2023-2024 Total Activity	2024-2025 Total Activity	2025-2026 YTD Activity Through Jun	Comparison 1 Budget		Comparison 1 to Parent Budget Increase / (Decrease)	%
					Parent Budget 2025-2026 Budget Director	2026-2027 Budget Director		
<b>Fund: 0031 - INFRASTRUCTURE/ECON. DEV.</b>								
<b>Revenue</b>								
<a href="#">0031-1-01-9000-25930</a>	REIMBURSE. - OTHER ENTITY	34,552.76	0.00	0.00	0.00	0.00	0.00	0.00%
<a href="#">0031-4-01-9001-13200</a>	LOCAL OPTION SALES AND SEF	713,525.34	727,766.28	370,833.79	625,000.00	720,000.00	95,000.00	15.20%
<b>Budget Detail</b>								
<b>Budget Code</b>	<b>Description</b>		<b>Units</b>	<b>Price</b>	<b>Amount</b>			
Budget Director	Est \$60k per Month		0.00	0.00	-720,000.00			
<b>Total Revenue:</b>		<b>748,078.10</b>	<b>727,766.28</b>	<b>370,833.79</b>	<b>625,000.00</b>	<b>720,000.00</b>	<b>95,000.00</b>	<b>15.20%</b>
<b>Expense</b>								
<a href="#">0031-01-0300-000-81400</a>	AUDITORS TRANSFERS	721,372.00	289,000.00	150,000.00	300,000.00	0.00	-300,000.00	-100.00%
<a href="#">0031-01-9001-000-49604</a>	CONTRIBUTIONS/GOVERNMEI	302,043.86	243,081.38	435,020.18	223,875.90	253,801.22	29,925.32	13.37%
<b>Budget Detail</b>								
<b>Budget Code</b>	<b>Description</b>		<b>Units</b>	<b>Price</b>	<b>Amount</b>			
Budget Director	50% City Simpco Membership Fees		0.00	0.00	8,227.22			
Budget Director	CCounty Fair		0.00	0.00	40,000.00			
Budget Director	Expo Center (9 of 10)		0.00	0.00	150,000.00			
Budget Director	Iowa West Coast Initiative		0.00	0.00	5,000.00			
Budget Director	Loess Hills Alliance		0.00	0.00	2,000.00			
Budget Director	SIMPSCO Improve Reg Housing		0.00	0.00	23,574.00			
Budget Director	Siouxland Initiative		0.00	0.00	25,000.00			
<b>Total Expense:</b>		<b>1,023,415.86</b>	<b>532,081.38</b>	<b>585,020.18</b>	<b>523,875.90</b>	<b>253,801.22</b>	<b>-270,074.68</b>	<b>-51.55%</b>
<b>Total Fund: 0031 - INFRASTRUCTURE/ECON. DEV.:</b>		<b>-275,337.76</b>	<b>195,684.90</b>	<b>-214,186.39</b>	<b>101,124.10</b>	<b>466,198.78</b>	<b>365,074.68</b>	<b>361.02%</b>
<b>Report Total:</b>		<b>-275,337.76</b>	<b>195,684.90</b>	<b>-214,186.39</b>	<b>101,124.10</b>	<b>466,198.78</b>	<b>365,074.68</b>	<b>361.02%</b>

Fund	2023-2024 Total Activity	2024-2025 Total Activity	2025-2026 YTD Activity Through Jun	Parent Budget	Comparison 1 Budget	Comparison 1 to Parent Budget	%
				2025-2026 Budget Director	2026-2027 Budget Director	Increase / (Decrease)	
0031 - INFRASTRUCTURE/ECON. DEV.	-275,337.76	195,684.90	-214,186.39	101,124.10	466,198.78	365,074.68	361.02%
<b>Report Total:</b>	<b>-275,337.76</b>	<b>195,684.90</b>	<b>-214,186.39</b>	<b>101,124.10</b>	<b>466,198.78</b>	<b>365,074.68</b>	<b>361.02%</b>



101 PIERCE STREET  
SIOUX CITY, IOWA 51101-1485  
T 712.255.7903  
F 712.258.7578  
W siouxlandchamber.com  
E chamber@siouxlandchamber.com

November 3, 2025

Woodbury County Board of Supervisors  
Attn: Daniel Bittinger  
620 Douglas Street, Room 104  
Sioux City IA 51101-1248

NOV 10 2025 PM 1:57

Dear Daniel

The Siouxland Initiative is asking for your support in your fiscal year 2025-2026 in the amount of \$25,000.00. This is the same request from prior years. Funds will be used for business and economic development within Woodbury County and workforce solutions initiatives.

Again thank you for your support.

Sincerely,

A handwritten signature in cursive script that reads 'Chris McGowan'.

Christopher McGowan  
President  
The Siouxland Initiative



Woodbury County Fair Mission Statement

Impact the lives of our youth  
In a Positive, Outward and  
Morally Sound Way;  
To Provide Proven Leadership;  
An outlet that will enhance their ability to  
Lead a Productive and Respected Life.

December 5, 2025

Woodbury County Board of Supervisors  
Woodbury County Courthouse Room 104  
620 Douglas Street  
Sioux City, Iowa 51101

Dear Board of Supervisors,

The Woodbury County Fair will hold its 98th anniversary on August 5-9, 2026. With the 100th annual fair around the corner, we are emphasizing on the appearance of our fair even more than ever.

We are still so fortunate to have great participation from the local 4-H & FFA programs. Woodbury County is at the top of the list for number of exhibitors in the state of Iowa. Also our Open Class division for exhibits is impressive. When you travel to other county fairs and see what they all have, we are quite grateful with what Woodbury County can offer our youth and our visitors.

Still in the planning stages is the show ring replacement. We have a few meetings set up within the next couple months to get a final plan down on paper. We are excited to have our 1st annual auction fund raiser on March 7, 2026 at the Anthon Community Center. Our goal is to have blueprints of the show ring posted for the public to see what their auction dollars are going towards. Features of the new structure will be improved seating area, wheelchair accessibility, enhanced lighting and a tall roof for ventilation.

Another project we started in 2025 was the 4-H building post/wall replacement. We did get the east side completed before we brought in storage this fall. Plans on the rest of the building are scheduled to start in May 2026 and be finished by fair time. This will make a very nice upgrade to the existing structure. Total cost of that project is estimated at \$75,000.

That being said, with improvements comes costs. We would like to count on your support of \$40,000 to put towards these projects. A financial statement is attached for your review.

Thank you for supporting our Woodbury County Fair and the leaders of tomorrow.

Sincerely,

Woodbury County Fair Board Association  
Jason Ingram, Board President

Statement of Activity  
Woodbury County Fair Association  
October 1, 2024-September 30, 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	\$21,750.00
1000 Sponsorships (Non Grandstand)	6,000.00
1002 Day Sponsors	4,200.00
1003 Golf Carts	4,500.00
1004 King & Queen	2,000.00
1005 Talent Search	41,725.00
1006 Other	6,095.62
1007 Red Ticket Packages	6,000.00
1008 Blue Ticket Packages	1,100.00
1009 Cow Pie Bingo	\$93,370.62
<b>Total for 1000 Sponsorships (Non Grandstand)</b>	<b>\$83,540.00</b>
100 Fairground Gates	11,048.45
101 Season Tickets	80.34
102 Vendor Passes	2,047.90
103 Youth Exhibitors	513.09
104 Day Passes (Youth and Adult)	\$97,229.78
<b>Total for 100 Fairground Gates</b>	<b>\$97,229.78</b>
1100 General Sales	182.88
1101 Wood Chips	1,900.00
1102 Hay Bales	2,208.58
1103 Merchandise	\$4,291.46
<b>Total for 1100 General Sales</b>	<b>\$4,291.46</b>
1150 Sales of Product Revenue	115.00
Fair Bucks	\$115.00
<b>Total for 1150 Sales of Product Revenue</b>	<b>\$115.00</b>
1200 Grants and Government Support	35,000.00
1201 County Contribution	10,322.78
1202 State Contribution	15,426.74
1203 Grants	\$60,749.52
<b>Total for 1200 Grants and Government Support</b>	<b>\$60,749.52</b>
1300 Rentals	15,350.33
1302 Food Venders	165.00
1303 Horse Stalls	13,043.31
1304 General Vendors	5,735.00
1305 Grounds	35,078.39
1306 Storage	6,040.10
1309 Carnival	\$75,412.13
<b>Total for 1300 Rentals</b>	<b>\$75,412.13</b>
200 Tuesday Night	1,115.00

Statement of Activity  
Woodbury County Fair Association  
October 1, 2024-September 30, 2025

DISTRIBUTION ACCOUNT	TOTAL
	\$22,367.68
400 Thursday Night	6,500.00
403 Sponsorships	761.00
404 Other Events	<b>\$29,628.68</b>
<b>Total for 400 Thursday Night</b>	\$54,935.27
500 Friday Night	9,500.00
503 Sponsorships	<b>\$64,435.27</b>
<b>Total for 500 Friday Night</b>	\$11,659.93
600 Saturday Night	6,000.00
603 Sponsorships	<b>\$17,659.93</b>
<b>Total for 600 Saturday Night</b>	17,863.00
700 Sunday Night	
800 Beer Barn Sales	52,869.45
801 Beer Sales	187.00
802 Beer Barn Tips	6,750.00
803 Sponsorships	426.80
804 Ice Bags	<b>\$60,233.25</b>
<b>Total for 800 Beer Barn Sales</b>	
900 Camping	39,095.62
901 Fair Week	6,475.00
902 Off Season	290.00
903 Vendor	<b>\$45,860.62</b>
<b>Total for 900 Camping</b>	<b>\$567,964.26</b>
<b>Total for Income</b>	<b>\$567,964.26</b>
<b>Gross Profit</b>	<b>\$567,964.26</b>
<b>Expenses</b>	
100000 Repairs & Maintenance	3,744.03
100001 Buildings	2,349.25
100002 Equipment	8,263.30
100003 Grounds	<b>\$14,356.58</b>
<b>Total for 100000 Repairs &amp; Maintenance</b>	\$81.83
10000 Gate Expense	375.00
10001 Workers	0.00
10002 Gate Slush Fund	<b>\$456.83</b>
<b>Total for 10000 Gate Expense</b>	\$10,042.96
120000 Advertising & Marketing	1,497.50
120001 Fair Books	11,665.13
120002 Flyers	1,016.15
120003 Tickets	857.50
120004 Parades	

Statement of Activity  
Woodbury County Fair Association  
October 1, 2024-September 30, 2025

DISTRIBUTION ACCOUNT	TOTAL
	6,505.00
120005 General Merchandise	946.80
120006 Banners	300.00
120007 Website	761.86
120008 Print advertising	2,384.56
120009 Social Media Advertising	<b>\$35,977.46</b>
<b>Total for 120000 Advertising &amp; Marketing</b>	
130000 Professional Fees	2,900.00
130001 Accounting	575.00
130002 Legal	5,970.00
130003 Fair Judges	1,104.44
130004 Open Class Judges	1,500.00
130005 Bill Riley Judges / Prize Money	9,360.79
130007 Other Professional Fees	<b>\$21,410.23</b>
<b>Total for 130000 Professional Fees</b>	
140000 Open Class	\$128.92
140001 Premiums	5,667.00
140002 Ribbons	919.65
140003 Supplies	299.06
140004 Open Class Slush Fund	0.00
<b>Total for 140000 Open Class</b>	<b>\$7,014.63</b>
150000 Extension	8,378.00
150001 Premiums	766.22
150002 Ribbons	<b>\$9,144.22</b>
<b>Total for 150000 Extension</b>	
160000 Antique Tractors	600.00
170000 Free Stage	8,200.00
170001 Entertainment	<b>\$8,200.00</b>
<b>Total for 170000 Free Stage</b>	
180000 Equipment	2,422.10
180001 Rentals	3,340.05
180003 Golf Carts	869.38
180004 Small Tools and equipment	<b>\$6,631.53</b>
<b>Total for 180000 Equipment</b>	
190000 Grounds	1,415.00
190002 Supplies and Materials	738.90
190003 Vehicle Expenses	2,328.78
190004 Fuel	4,553.69
190005 Other	<b>\$9,036.37</b>
<b>Total for 190000 Grounds</b>	

Statement of Activity  
Woodbury County Fair Association  
October 1, 2024-September 30, 2025

DISTRIBUTION ACCOUNT	TOTAL
200000 Office	69.98
200002 Bank fees	888.93
200003 Supplies	3,299.13
200004 Meals	45.00
200005 Name Tags	1,160.08
200006 Printing and Photocopying	532.00
200007 Shipping and Postage	17.68
200008 Cleaning Supplies	855.70
200009 Toiletries	3,351.28
200010 Subscriptions and Dues	631.20
200012 Newspaper publishing	0.00
200013 Office Slush Fund	\$10,850.98
<b>Total for 200000 Office</b>	<b>\$14,002.00</b>
220000 Insurance	15,000.00
220001 General Liability	4,038.80
220002 Event	529.39
220003 Health Insurance	59.00
220005 Vehicle Insurance	404.00
220006 Work Comp	1,858.00
220007 Liquor Liability	\$35,891.19
<b>Total for 220000 Insurance</b>	<b>\$7,697.47</b>
230000 Utilities	2,766.11
230001 Internet & TV	6,111.68
230002 Electricity	4,266.56
230003 Garbage	5,164.64
230004 Water	\$26,006.46
<b>Total for 230000 Utilities</b>	<b>\$26,006.46</b>
250000 Donations/Memorials (Expense)	5,250.00
250002 Donations	131.00
250003 memorials	\$5,381.00
<b>Total for 250000 Donations/Memorials (Expense)</b>	<b>\$5,381.00</b>
260000 Convention	2,933.10
260001 Rooms	775.00
260004 Fees	\$3,708.10
<b>Total for 260000 Convention</b>	<b>\$3,708.10</b>
270000 Fair Events	720.13
270001 Queen Contest	451.49
270002 King Contest	5,907.22
270003 Other Events	1,000.00
270004 Queen/King Scholarships	\$8,078.84
<b>Total for 270000 Fair Events</b>	<b>\$8,078.84</b>

Statement of Activity  
 Woodbury County Fair Association  
 October 1, 2024-September 30, 2025

DISTRIBUTION ACCOUNT	TOTAL
	\$1,175.00
40000 Thursday Night (Expense)	85,100.00
40001 Contracts	<b>\$86,275.00</b>
<b>Total for 40000 Thursday Night (Expense)</b>	\$127.60
50000 Friday Night (Expense)	88,800.00
50001 Contracts	2,250.00
50003 Security	1,684.40
50004 Other	<b>\$92,862.00</b>
<b>Total for 50000 Friday Night (Expense)</b>	
60000 Saturday Night (Expense)	28,175.00
60001 Contracts	<b>\$28,175.00</b>
<b>Total for 60000 Saturday Night (Expense)</b>	
70000 Sunday Night (Expense)	5,000.00
70001 Contracts	15,425.00
70002 Prize Money	<b>\$20,425.00</b>
<b>Total for 70000 Sunday Night (Expense)</b>	
80000 Beer Barn	25,250.42
80001 Purchases	274.83
80002 Licenses	1,850.00
80004 Equipment	0.00
80005 Beer Slush Fund	<b>\$27,375.25</b>
<b>Total for 80000 Beer Barn</b>	35,972.31
90000 Capital Improvements	6.05
99999 sales tax	
Payroll Expenses	35.00
210006 Unemployment	4,843.48
Taxes	36,954.62
Wages	<b>\$41,833.10</b>
<b>Total for Payroll Expenses</b>	<b>\$535,668.13</b>
<b>Total for Expenses</b>	<b>\$32,296.13</b>
<b>Net Operating Income</b>	
Other Income	
1500 Memorials	1,259.59
1501 Donations	<b>\$1,259.59</b>
<b>Total for 1500 Memorials</b>	
1600 Investments	354.62
1601 Banking Interest	6,115.92
1602 Short-term Investment Interest	<b>\$6,470.54</b>
<b>Total for 1600 Investments</b>	<b>\$7,730.13</b>
<b>Total for Other Income</b>	

# Statement of Activity

Woodbury County Fair Association

October 1, 2024-September 30, 2025

DISTRIBUTION ACCOUNT	TOTAL
Other Expenses	-500.02
Reconciliation Discrepancies	-\$500.02
<b>Total for Other Expenses</b>	
<b>Net Other Income</b>	<b>\$8,230.15</b>
<b>Net Income</b>	<b>\$40,526.28</b>



SIOUXLAND INTERSTATE METROPOLITAN PLANNING COUNCIL

6401 Gordon Drive  
Sioux City, IA 51106

Phone 712-279-6286

Fax 712-279-6920

[simpco@simpco.org](mailto:simpco@simpco.org)

December 15, 2026

Woodbury County Board of Supervisors  
Courthouse • Room 104  
Attn: Karen James, Administrative Assistant  
620 Douglas Street  
Sioux City, IA 51101

Re: FY 2026/2027 Budget Request

Dear Board of Supervisors:

On behalf of the cities in Woodbury County, the Siouxland Interstate Metropolitan Planning Council (SIMPCO) requests 50% of city memberships (excluding the City of Sioux City) for the 2026/2027 fiscal year. The maximum requested support would be \$8,227.22 for the cities of Anthon, Bronson, Correctionville, Cushing, Danbury, Hornick, Lawton, Merville, Oto, Pierson, Salix, Sergeant Bluff, Sloan and Smithland.

With the county's support, SIMPCO provides planning and technical services to communities including comprehensive plans, economic development, mapping and grant writing.

If you have any questions or concerns, please call me at 712.279.6286.

Sincerely,

Michelle Bostinelos  
Executive Director

**Western Iowa Community Improvement Regional Housing Trust Fund  
(WICIRHTF)**

6401 Gordon Drive  
Sioux City, Iowa 51106

December 4, 2025

Woodbury County Board of Supervisors  
Courthouse • Room 104  
Attn: Karen James, Administrative Assistant  
620 Douglas Street  
Sioux City, IA 51101

The Western Iowa Community Improvement Regional Housing Trust Fund (WICIRHTF) formally requests \$23,574 to be used as local match for fiscal year 2026-2027.

WICIRHTF is a 501(c) (3) established in 2012 for the purpose of receipt and administration of Iowa Finance Authority (IFA) Housing Trust Funds. The mission of WICIRHTF is to further the preservation and new construction of affordable housing and to grow affordable housing opportunities for low-to-moderate income persons and families within the service area.

Due to an increase in funding to the State Housing Trust Fund by action of the state legislature, the Iowa Finance Authority has increased the required local match for this fiscal year. The effective required local match is 25%.

We appreciate your continued support of WICIRHTF and are immensely proud of the work that we have been able to accomplish in Woodbury County and throughout the region.

If you have any questions, please call me at 712-279-6286 or email at [simpco@simpco.org](mailto:simpco@simpco.org)

Sincerely,



Michelle Bostinelos  
Executive Director



Jenny Anderson  
Housing Manager

*Western Iowa Community Improvement Regional Housing Trust Fund  
is an equal opportunity provider and employer.*





Loess Hills Alliance

P.O. Box 105

Onawa, Iowa 51055

December 5, 2025

RECEIVED

DEC 04 2025

WOODBURY COUNTY  
BOARD OF SUPERVISORS

Karen James  
Woodbury County Board of Supervisors  
620 Douglas St.  
Sioux City, Iowa 51101

Dear Stacy,

With this letter, the Loess Hills Alliance is requesting funds from your Board of Supervisors in support of our efforts in promoting sound conservation efforts, encouraging tourism and economic development, and working with landowners to assist coordination of resource management needs in the 7 counties of the Loess Hills landform.

We request \$2000 for 2026.

I have included 2 copies of the newly updated Loess Hills travel guide, which is provided to vendors in the 7 counties for distribution to help tourists and others in tapping into local resources. If you have specific places in your county that could use a supply, please let me know (for additional copies, check the inside of the back cover for contact information).

If you need any additional documentation measures let me know. My email address is [ropope1951@gmail.com](mailto:ropope1951@gmail.com), my phone is 515-509-1346.

Thank you,

A handwritten signature in dark ink that reads "Richard Pope". The signature is written in a cursive, flowing style.

Richard Pope, Loess Hills Alliance Chair

Date	Item	X/S/E	amount	amount	checking acct. # 5152	big MM acct# 0813	small MM acct. # 2264
			check	deposit			
6/30/2024	beginning balances	all			19054.73	268371.3	4029.84
7/19/2024	state approp. 1 quarter		0	10000			
7/29/2024	West Bend Insurane	X	473				
8/8/2024	Pott CCB	S	2000				
8/12/2024	OUR Iowa Magazine	E	4392				
8/28/2024	Monona CCB	S	5000				
9/4/2024		X		200			
9/6/2024	state approp. 2 quarter			10000			
9/9/2024	Monona CCB	S	2410.8				
9/10/2024	Hoffman (Ins.)	X	400				
9/24/2024	Pheasants Forever	X*	1500				
10/23/2024	GHRCD	X	74.8				
10/15/2024	state approp. 3 quarter			10000			
11/29/2024	deposit county			500			
11/25/2024	INHF	X	1500				
12/3/2024	R. Pope (reimbursement)	X	100				
12/23/2024	Harrison CCB	S	2500				
12/17/2024	INHF	S	5000				
12/19/2024	Harlan Publishing	E	1540				
1/21/2025	deposit County			1000			
1/14/2025	Harlan Publishing	E		765			
1/31/2025	Harrison CDC	E	143				
1/21/2025	state approp. 4th quarter			10000			
2/24/2025	deposit county			2000			
2/19/2025	Geodigital Solutions	E	26000				
2/11/2025	Hofmeister Accounting	X	50				
2/18/2025	Business Publications	E	977.5				
3/18/2025	deposit from County			2000			
3/31/2025	Monona CCB	S*	1000				
4/23/2025	Harlan Publ. (for overpmt.)	E		765			
4/15/2025	Woodbury CCB	S	5000				
4/8/2025	HTML Mkt. (images)	E	900				
4/2/2025	Buffalo Creek Mgt.	S	5000				
4/9/2025	deposit from LHADA			10000			
5/6/2025	deposit from County			2000			
5/23/2025	Shroer & Associates (tax)	X	350				
6/10/2025	GHRCD audit prepay	x	1000				
6/10/2025	GHRCD (fulfillment)	x	104.86				
6/24/2025	HTML Mktg	E	300				
6/30/2025	ending balances				21438.77	274072.99	4035.87

checks 67715.96  
dep total 59230

net change -8485.96

note, a 16,500 dollar encumbrance was paid in July 2025 for the guide book printing--in the new fiscal year.

start - 291455.87 sum, all accounts  
end 299547.63 sum, all accounts  
change 8091.76

NOTE.. We use the carry over funding (from 26 years) to cover certain additional "Exec" projects as needed, and to protect from any loss of state funding.



December 1, 2025

Woodbury County Board of Supervisors  
Woodbury County Courthouse  
Attn: Karen James, Administrative Assistant  
620 Douglas Street  
Sioux City, IA 51101

Dear Board of Supervisors:

Iowa's West Coast Initiative respectfully requests continued local support from **Woodbury County for the 2026/2027 fiscal year in the amount of \$5,000.** We greatly appreciate the County's increased investment last year and are pleased to report that your support has strengthened our ability to deliver high-quality entrepreneurial resources across Northwest Iowa.

For the coming fiscal year, this funding will help us implement a robust new infrastructure for entrepreneur support, allowing us to develop interactive, accessible programming for both rural and non-rural communities. As we work to rebuild and modernize the region's entrepreneurial ecosystem, we are launching a comprehensive, data-driven Strategic Plan designed to give small business owners and start-ups a clear, step-by-step roadmap from idea to launch to long-term growth. This plan will support job creation, strengthen our local tax base, and expand economic resilience - direct benefits that align closely with Woodbury County's economic development priorities.

Iowa's West Coast Initiative continues to promote western Iowa as a place where entrepreneurs thrive. Our mission is to ensure that new and existing businesses have the tools, guidance, and community connections they need to succeed. The County's investment helps us deliver resources that spark business growth, foster innovation, and retain talent within our region. To learn more about our programs and impact, please visit <https://iawestcoast.com/>.

We sincerely appreciate your partnership during the 2026/2027 fiscal year and hope you will consider supporting our efforts once again for 2027/2028. An invoice will be sent at the beginning of the new fiscal year.

If you have any questions or would like additional information, please contact me at 712.224.8903 or [anastasia@simpco.org](mailto:anastasia@simpco.org).

Respectfully,

A handwritten signature in cursive script that reads "Renae Billings".

Renae Billings  
Business Development  
City of Sioux City

A handwritten signature in cursive script that reads "Michelle Bostinelos".

Michelle Bostinelos  
Executive Director  
SIMPCO

# RESOURCES



IOWAEDA.COM/INNOVATE | 515.248.6200  
Iowa Economic Development Authority offers funding and tax credits to demonstrate a proof of concept for an innovative technology, accelerate the pace of product to market, conduct research and more.



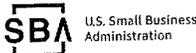
IASOURCELINK.COM | 319.273.5444  
IASourceLink is the premier business resource in Iowa for aspiring entrepreneurs and business owners, offering free business guides, webinars, expert advice and a searchable directory of organizations that assist Iowa businesses.



IOWASBDC.ORG | 712.317.3406  
Do you need free, confidential, and customized business counseling? Contact SBDC for advice on developing a successful business plan.



SIOUXLANDEDC.COM | 712.279.6430  
Siouxland Economic Development Corporation offers financial assistance programs and services to assist small and medium sized businesses as they get started or expand.



SBA.GOV | 515.284.4422  
The U.S. Small Business Administration is dedicated to supporting small businesses and provides counseling, capital, and contracting expertise.



IOWAEDA.COM/SMALL-BUSINESS/TARGETED-SMALL-BUSINESS  
The certified Targeted Small Business program is designed to help women, minorities, service-disabled veterans and individuals with disabilities overcome the hurdles to start or grow a small business.



Center for Industrial Research and Service

CIRAS.IASTATE.EDU | 515.294.3420  
CIRAS is an extension of Iowa State University with a mission to enhance the performance of Iowa industry by providing the latest education, research and technical assistance.



NEWBO.CO/KIVA | 319.382.5128  
Kiva Iowa is a microlending platform that helps diverse small businesses across Iowa access affordable capital and small business resources.



IOWAJPEC.ORG | 319.335.1022  
Iowa JPEC's Venture Mentoring Service uses the Team Mentoring methodology licensed from the MIT Venture Mentoring Service to link entrepreneurial ventures with experienced mentors for free.



IOWAJPEC.ORG/COMMUNITY-PROGRAMS-AND-RESOURCES/VENTURE-SCHOOL  
Venture School is a program designed to aid aspiring entrepreneurs in accelerating the startup process through real-world experimentation, customer discovery, and Lean LaunchPad methodologies.



10KSBAPPLY.COM  
Goldman Sachs 10K Small Businesses Program is a nationwide initiative that provides small business owners with education, support services, and access to capital to help them grow and create jobs.

# EVENTS

FACEBOOK.COM/IOWASWESTCOAST

Join local business owners, entrepreneurs, community leaders and other like-minded individuals for coffee and networking the first Friday of every month. A great way to meet others and share stories, struggles and successes.



IWESTCOAST.COM

Launch Week is a week-long series of events related to innovation and entrepreneurship held annually that encourages entrepreneurs to turn their ideas into action.



FACEBOOK.COM/IOWASWESTCOAST

Biz Brew is a networking event that aims to bring people together who are interested in fostering a startup community and creating a positive environment for businesses to grow.



LOCATESIOUXCITY.COM/BUSINESS-BREAKFAST  
Business For Breakfast is a forum for company executives entrepreneurs, community leaders, students and professionals interested in emerging business trends.



CONTEST.IWESTCOAST.COM/THE-BIG-CHALLENGE  
The BIG Challenge allows entrepreneurs in northwest Iowa the chance to submit their dreams to start or expand a business for a chance to win thousands in cash prizes.



SIOUXLANDGO.COM  
Innovation Market is an annual business idea competition hosted by the Siouxland Growth Organization, a local young professionals organization, that aims to take ideas and turn them into reality. Financial awards are given to the top ideas.



FACEBOOK.COM/SCENTREPALOOZA  
With nearly two weeks in February dedicated to innovation, growth, networking and collaboration, Entrepalooza is full of opportunities to meet like-minded people and foster your ideas.



FACEBOOK.COM/SWTSSIOUXLAND  
Swimming with the Sharks is an annual event for entrepreneurs to pitch their business ideas to a panel of experts for a chance to receive mini-grants to help start or grow their business.



www.IAWestCoast.com



**IWCI**  
**Financial Detail**  
As of June 30, 2025

	Month Ending 05/31/2025 <small>Actual</small>	Month Ending 06/30/2025 <small>Actual</small>	Year To Date 06/30/2025 <small>Actual</small>
<b>Revenue</b>			
41000 - Member Dues	39,000	(10,000)	29,000
41100 - Local Support	9,000	-	9,000
41200 - Contracted Services	51,725	-	51,725
<b>REVENUE</b>	<u>99,725</u>	<u>(10,000)</u>	<u>89,725</u>
<b>Expenditures</b>			
50000 - Salaries & Wages	38,398	239	38,636
51010 - FICA Social Security - Employer	2,211	-	2,212
51020 - FICA Medicare- Employer	518	-	517
51050 - Retirement - Employer	2,287	-	2,287
51110 - Life Insurance	88	-	88
51120 - Disability Insurance	237	-	237
51130 - Health Insurance	4,811	-	4,811
51140 - Dental/Vision Insurance	438	-	439
52400 - Meeting Expenses	84	-	84
55000 - Professional Fees	1,000	-	1,000
55100 - Purchased Service	11,250	-	11,250
55300 - Dues/Memberships	2,111	-	2,111
55450 - Advertising/Promotion	2,541	-	2,540
55700 - Printing	329	-	330
55800 - Office Supplies	356	-	356
55900 - Training/Conferences	288	-	288
55960 - Mileage	601	-	601
59999 - Indirect Cost	5,325	216	5,541
<b>EXPENDITURES</b>	<u>72,873</u>	<u>455</u>	<u>73,328</u>
<b>Net</b>	<u><u>26,852</u></u>	<u><u>(10,455)</u></u>	<u><u>16,397</u></u>

**WICIRHTF**  
**Financial Detail**  
As of June 30, 2025

	Prior Year To Date 06/30/2024	Year Ending 06/30/2025 Annual Budget	Month Ending 03/31/2025 Actual	Month Ending 04/30/2025 Actual	Month Ending 05/31/2025 Actual	Month Ending 06/30/2025 Actual	Year To Date 06/30/2025 Actual	Y-T-D % of Budget
<b>Revenue</b>								
40500 - State Revenue	193,205	320,000	36	-	26,253	47,733	294,565	92 %
41100 - Local Support	79,849	87,791	-	-	-	-	87,791	100 %
<b>REVENUE</b>	<u>273,054</u>	<u>407,791</u>	<u>36</u>	<u>-</u>	<u>26,253</u>	<u>47,733</u>	<u>382,356</u>	<u>94 %</u>
<b>Expenditures</b>								
50000 - Salaries & Wages	58,081	51,381	5,640	2,701	6,199	8,601	63,115	123 %
50999 - Allocated Leave	10,395	11,000	488	538	787	908	12,529	114 %
51010 - FICA Social Security - Employer	3,585	3,868	350	168	385	358	3,889	101 %
51020 - FICA Medicare- Employer	838	905	82	39	90	84	910	100 %
51050 - Retirement - Employer	3,273	3,743	328	146	342	335	3,588	96 %
51999 - Allocated Fringe	575	600	58	30	63	62	639	107 %
52020 - Software	2,050	2,100	-	-	-	-	1,050	50 %
54240 - Contractor Payments	163,825	313,563	2,037	12,080	11,360	87,089	288,758	92 %
55000 - Professional Fees	40	500	-	-	-	-	600	120 %
55100 - Purchased Service	256	400	-	108	-	17	492	123 %
55450 - Advertising/Promotion	163	100	-	-	-	-	73	73 %
55500 - Postage	201	500	5	30	69	10	322	64 %
55700 - Printing	140	150	2	-	3	6	30	20 %
55900 - Training/Conferences	-	500	-	-	-	375	750	150 %
55920 - Meals & Lodging	365	500	-	-	-	-	441	88 %
55960 - Mileage	2,313	2,000	103	395	285	85	2,318	116 %
58000 - Misc Expenses	(16,607)	(27,997)	-	-	-	(38,318)	(38,318)	137 %
59999 - Indirect Cost	50,740	43,978	4,273	2,228	4,839	4,622	51,841	118 %
<b>EXPENDITURES</b>	<u>280,233</u>	<u>407,791</u>	<u>13,366</u>	<u>18,463</u>	<u>24,422</u>	<u>64,234</u>	<u>393,027</u>	<u>96 %</u>
<b>Net</b>	<u>(7,179)</u>	<u>-</u>	<u>(13,330)</u>	<u>(18,463)</u>	<u>1,831</u>	<u>(16,501)</u>	<u>(10,671)</u>	